Time for a Culture Change?

A Look at the New "Gold Standard" in MRSA Surveillance



defining on-demand molecular diagnostics



Financial Impact of MRSA Infections at an Average **U.S. Hospital:**

Numerous published studies demonstrate the incremental costs associated with MRSA infections. The results point to the staggering financial impact associated with potential MRSA infections.

MRSA Infection (BSI, SSTI, RTI, UTI) results in \$23,783 in excess costs¹

The average in-patient LOS increases up to 9 days with an MRSA infection²



annual admissions

per infection

\$1,756,394

additional costs due to MRSA infections

or

Understanding Active Surveillance Models:

Guilty Until Proven Innocent:

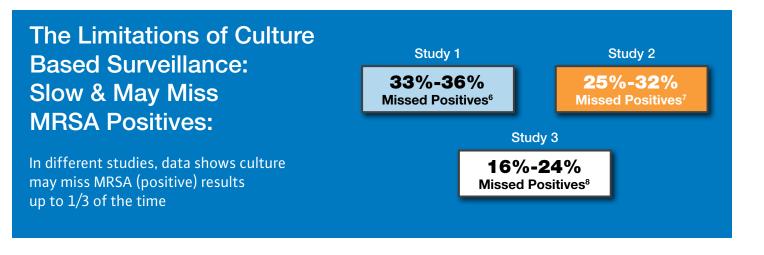
Isolate patient until MRSA (pos) or MRSA (neg) result is reported.

Innocent Until Proven Guilty:

Isolate patient after an MRSA (pos) result is reported.

The Three Most **Common MRSA Testing Options Available:**

	Option 1	Option 2	Option 3
	Culture Media	Batched PCR	Cepheid On-Demand PCR
Advantages	 Low price per test On hand – micro lab only 	SensitivityTime to result is 2-12 hoursFaster then culture	 Sensitivity Fast – 2 hour result Optimizes both isolation strategies Reduces isolation costs Reduces transmission opportunity time Optimal return on investment
Disadvantages	 18-48 hour delayed action High cost of unnecessary isolation (most patients are MRSA negative) Opportunity cost of transmission Complicated – CLIA highly complex 	 3-72 hour delayed action (19-22 hour avg. TAT) Increased cost with no TAT improvement Complicated – CLIA highly complex Suboptimal return on investment 	Cost benefit misperceptions



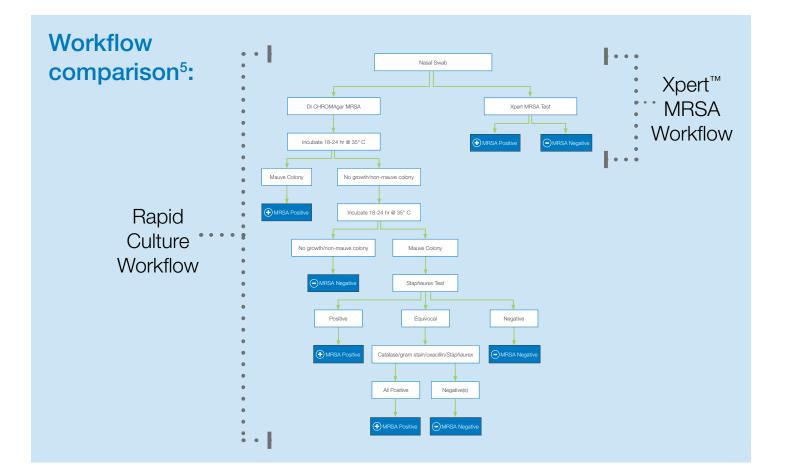
A Dynamic Reimbursement Environment:

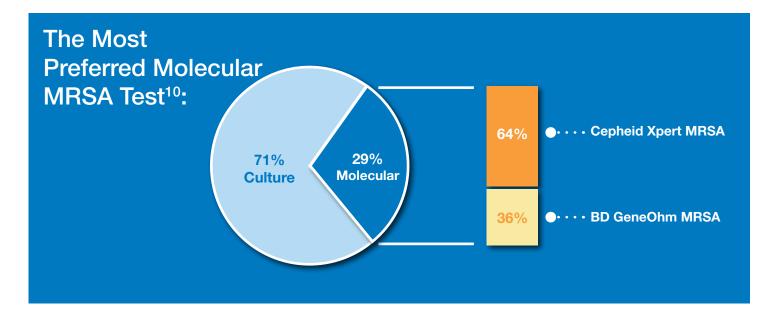
Effective October 1, 2008

CMS will no longer pay for certain hospital acquired conditions (HAC) unless they were present on admission⁹

- UTI
- Vascular catheter associated infection
- Mediastinitis
- SSI following certain orthopedic and gastric procedures

MRSA can cause any of these infections





in Hospitals Using Xpert™MRSA:MRSA InfectionLoyola University Medical Center¹¹ Universal Screening66%	6
New England Baptist Hospital ¹² Pre-Surgical Screening	6
VA Palo Alto ¹³ ICU 799	6
Albert Einstein Medical Center ¹⁴ 2 State of PA Program Awards 30 %	6

References:

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